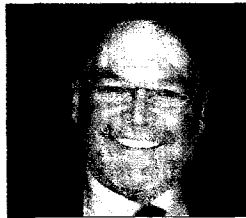


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CANADIAN WHEAT BOARD ELECTIONS DISTRICT 3



BRIAN OTTO
Box 419, Warner, Alta., TOK 2L0
Phone: 403-892-1339
Website: www.voteottoforcwb.com

PERSONAL: Otto operates a 4,000 acre farm with his wife, growing a mix of grain, oilseeds and pulses. He is a third generation farmer and has farmed for 38 years. Age 62.

QUALIFICATIONS: Has served as a director and vice-chair of the Alberta Barley Commission and represented the commission on the Canada Grains Council's on-farm food safety committee. He also helped develop the commission's governance policy. He has been an executive with a number of provincial farm groups, including the Alberta Winter Wheat Commission, the Alberta Safflower Growers Association and the Western Grain Research Foundation. Otto, who also holds a teaching degree from the University of Calgary, is president of the Western Barley Growers Association. He is running for election to help build a wheat board that consistently demonstrates that it is getting the best possible returns for producers and to make the board more responsive to farmers' needs and more business oriented.

GRAIN MARKETING: Otto declined to identify himself as a supporter of either the single desk or the open market, saying farmers are tired of such labels and rhetoric. He says he favours a system that generates the best return for farmers' grain and as a director he would be bound to support the system that is favoured by the majority of directors. As barley growers president, Otto has supported an open market or voluntary CWB over the single desk. He said specific concerns from farmers include lack of delivery opportunities for durum and lack of transparency on the board's guaranteed price contracts.

POLICY ADVOCATE: Farmers support many of the board's activities, such as market development, quality control and branding of Canadian wheat and barley, but they also want the board to focus on meeting farmers' business needs and maximizing returns. He says Canada has been losing world market share and needs to make grain marketing its top priority.

CWB CONTROL: Says it's hard to comment on the role of elected and appointed directors without sitting at the board table and observing the way the board functions.

OTHER COMMENTS: The board needs to improve its communications *with producers about programs and be more open and responsive on issues such as prices and delivery opportunities. Wants to see a full internal costing review at the CWB to ensure farmers know how their money is spent. The board needs to increase its appeal to young farmers.*

